

## Debate

- Assuming there is a right answer; and you have it.
- About winning.
- Listening to find flaws for counter-arguments.
- Defending assumptions as truth.
- Defending one's views.
- Defending positions.
- Talking at each other.

## Dialogue

- Assuming that many people have pieces of the answer.
- About win-win & finding common ground.
- Listening to understand, find meaning and areas of possible agreement.
- Revealing assumptions for re-evaluation.
- Openness to learning.
- Revealing and exploring underlying interests.
- Side-by-side looking together at the issues.